



Webinar:

A Review of Partnerships between TNCs & Public Agencies

Hosted by:



&

**CHADDICK
INSTITUTE**

FOR METROPOLITAN DEVELOPMENT

 **DEPAUL UNIVERSITY**

Agenda

- **Chaddick Institute:**
Overview of 5 different types of partnerships seen across the country
- **Greater Dayton RTA:**
Sally Brown & Brandon Policicchio
- **Pierce Transit:**
Penny Grellier
- **HNTB & TRF Chicago:**
Chris Kopp
- **Shared Use Mobility Center:**
Colin Murphy
- **Q&A**



Questions? Throughout the program you can submit questions via the “chat” function on the bottom right of your screen.

Trforum.org

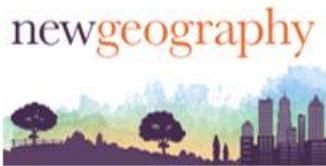


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CITYLAB



Chicago Tribune

Daily Herald

statescoop

**The Columbus
Dispatch**

PARTNERS IN TRANSIT

A Review of Partnerships between Transportation Network Companies and Public Agencies in the United States

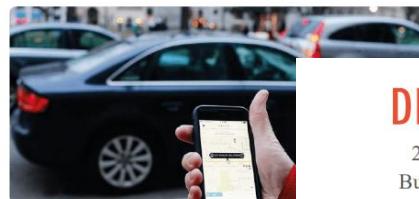
BY JOSEPH P. SCHWIETERMAN*, MALLORY LIVINGSTON & STIJN VAN DER SLOOT
AUGUST 1, 2018



UBER ECONOMICS

Evaluating the Monetary and Nonmonetary Tradeoffs of
TNC and Transit Service in Chicago, Illinois

BY JOSEPH P. SCHWIETERMAN & MALLORY LIVINGSTON | MAY 10, 2018



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DRIVING DEMAND

2018 Outlook for the Intercity
Bus Industry in the United States

BY JOSEPH P. SCHWIETERMAN & BRIAN ANTOLIN | JANUARY 29, 2018

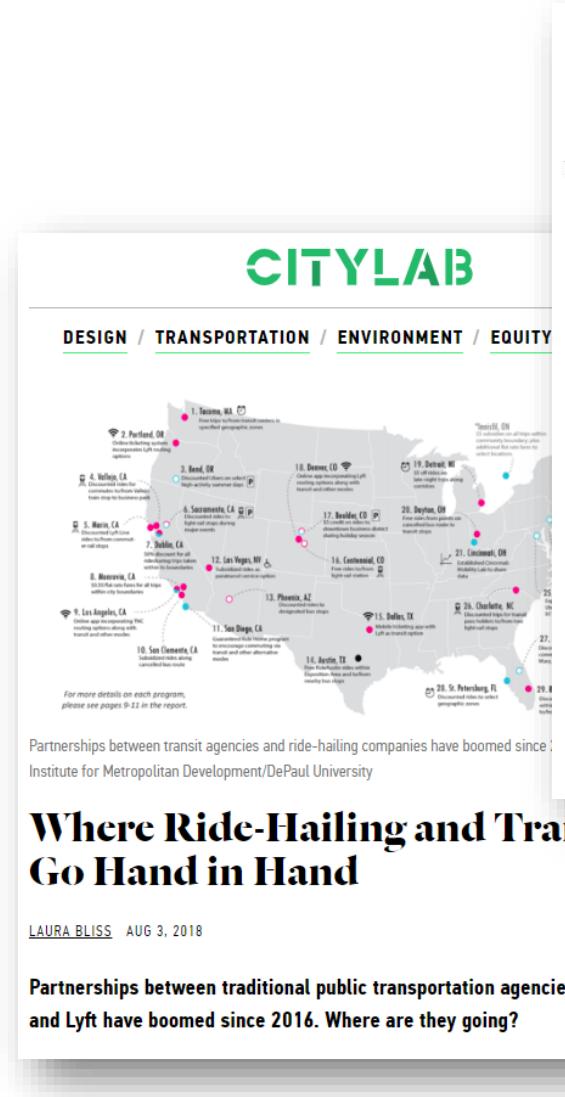


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Goals of Chaddick Institute study

1. Pull together information about programs around the U.S. into a single document;

2. Assess the status of performance reviews, audits and published data.



CITYLAB

DESIGN / TRANSPORTATION / ENVIRONMENT / EQUITY

Map showing partnerships between transit agencies and ride-hailing companies across the US. The map highlights 31 cities and their specific programs:

- 1. Boston, MA
- 2. Portland, OR
- 3. Reed, OR
- 4. Yolo, CA
- 5. Marin, CA
- 6. Sacramento, CA
- 7. Dublin, CA
- 8. Mountain, CA
- 9. Los Angeles, CA
- 10. San Clemente, CA
- 11. San Diego, CA
- 12. Las Vegas, NV
- 13. Phoenix, AZ
- 14. Jayline, TX
- 15. Dallas, TX
- 16. Denver, CO
- 17. Boulder, CO
- 18. Centennial, CO
- 19. Detroit, MI
- 20. Dayton, OH
- 21. Cincinnati, OH
- 22. Charlotte, NC
- 23. St. Petersburg, FL
- 24. Fort Lauderdale, FL
- 25. Atlanta, GA
- 26. Newark, NJ
- 27. New York City, NY
- 28. St. Petersburg, FL
- 29. Newark, NJ
- 30. Atlanta, GA
- 31. Cincinnati, OH

For more details on each program, please see pages 9-12 in the report.

Partnerships between transit agencies and ride-hailing companies have boomed since 2016. Institute for Metropolitan Development/DePaul University

Where Ride-Hailing and Transit Go Hand in Hand

LAURA BLISS AUG 3, 2018

Partnerships between traditional public transportation agencies and Uber and Lyft have boomed since 2016. Where are they going?

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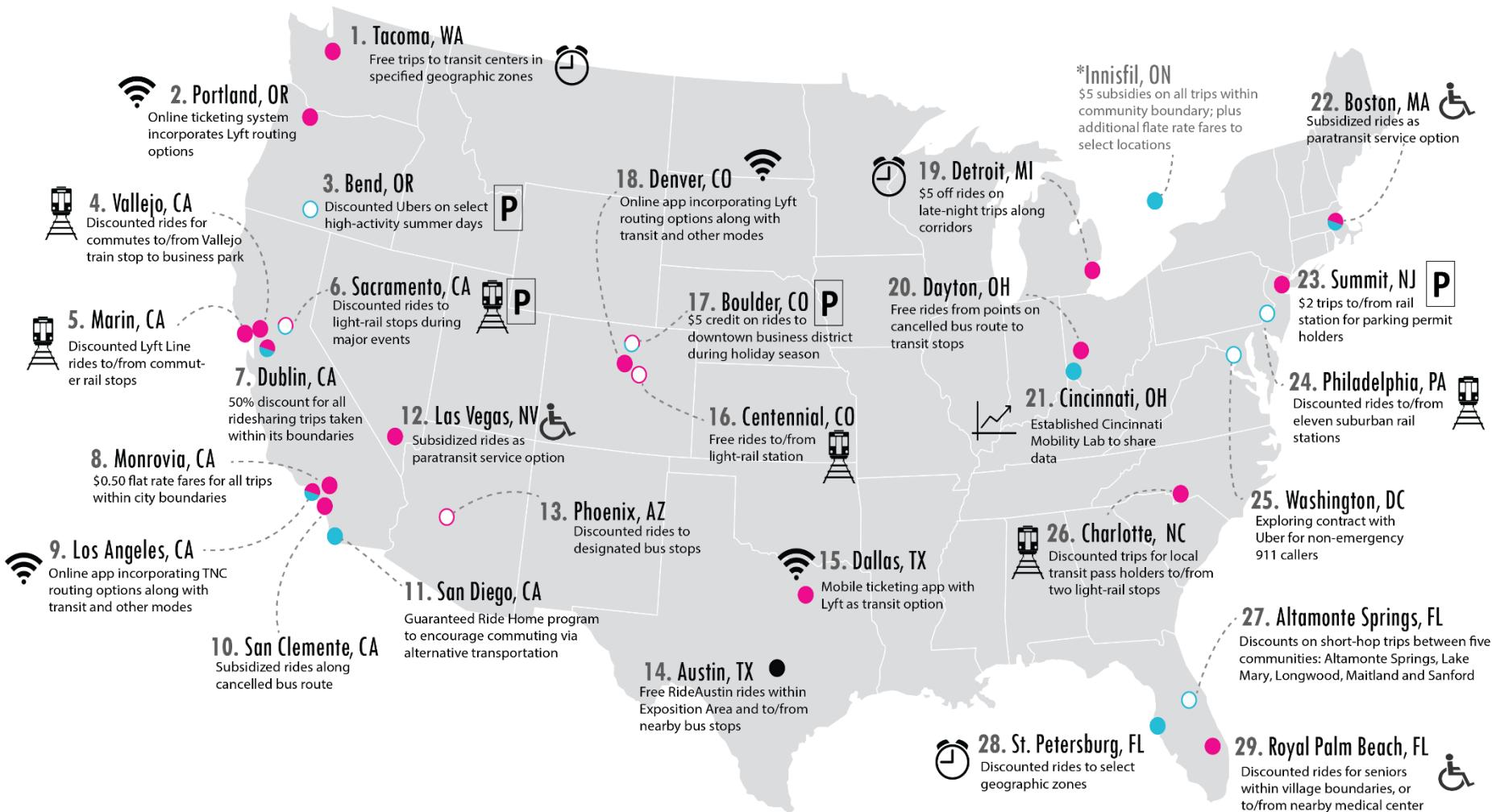
Primary Authors



Joseph P. Schwieterman



Mallory E. Livingston



● Lyft partnership (○ if no longer active)

● Uber partnership (○ if no longer active)

● Lyft + Uber partnership (○ if no longer active)

● Other active partnership



Program designed to alleviate parking shortages



Program allowing for integration of TNC services in route-planning app



Program catering to paratransit-eligible populations and/or the elderly



Program primarily designed to promote TNC connections to rail lines



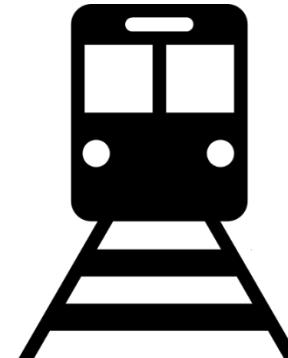
Program for increased data-sharing opportunities

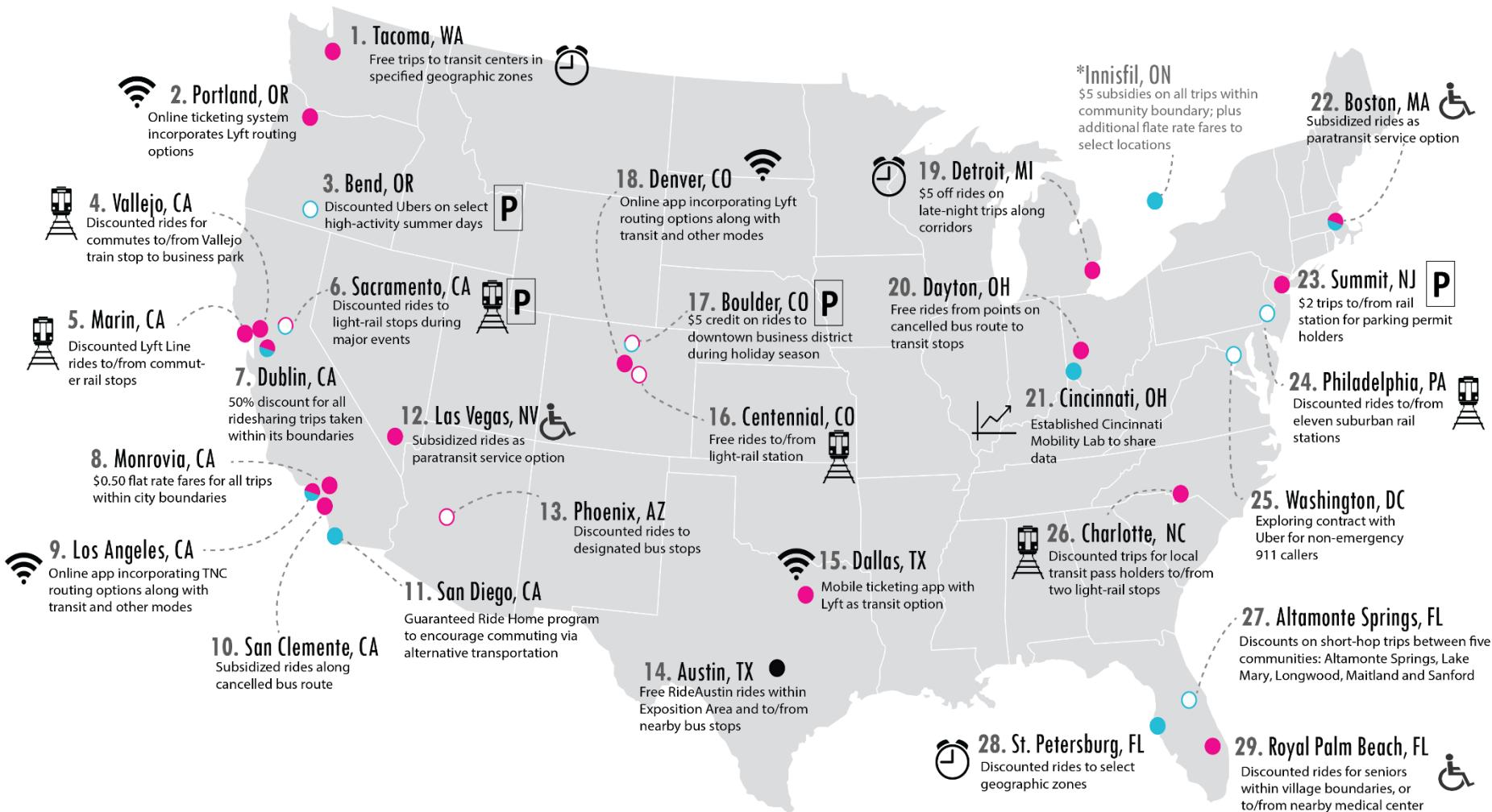


Program limited to select times of day and/or days of the week

5 Categories of Partnerships

1. Encouraging connections between ridesharing & transit service and/or fill in the gaps ;
2. Smartphone apps to combine ridesharing and transit;
3. Mitigating parking shortages and/or forestall investments in parking lots;
4. Promote mobility for seniors & those with impairments;
5. Specialty programs that *indirectly* promote transit use.





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● Lyft + Uber partnership (○ if no longer active)

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1. Incentives to encourage connections between ridesharing & transit service

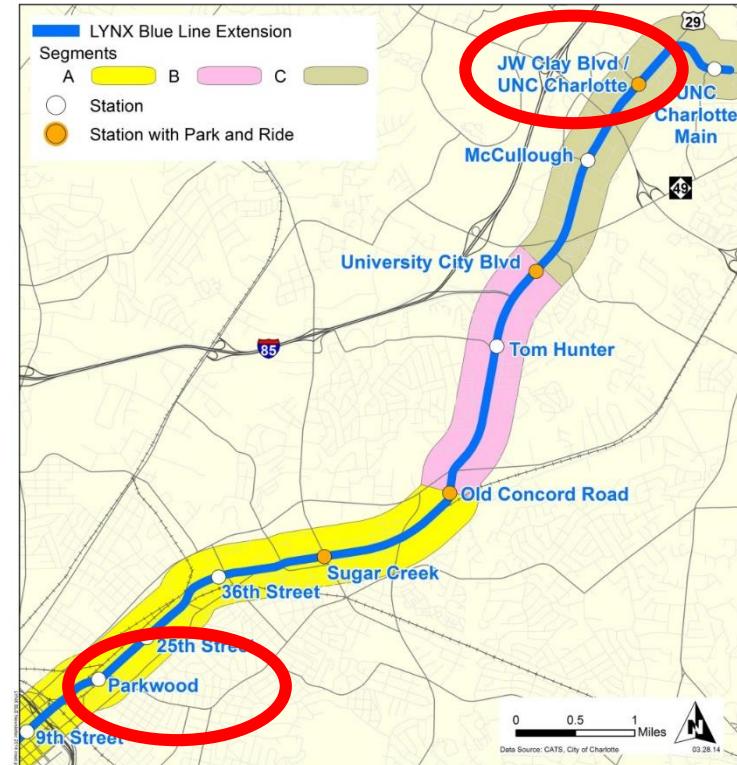
Charlotte, NC (April 2018)

The Charlotte Area Transit System (CATS) launched **a pilot program with Lyft** to increase mobility in areas w/limited transit.



Pays \$4 toward each Lyft trip taken to/from two stations on its Lynx light-rail system: JW Clay/UNC Charlotte and Parkwood.

Rides must end/begin in **geo-fenced area**. Max 40 trips/month for monthly pass holders, and two/month for other pass holders.



Other examples of similar partnerships:

- Solano Transportation Authority (Vallejo, CA)
- Transportation Authority of Marin (Marin, CA)
- Detroit Department of Transportation

2. Development of smartphone apps to encourage incorporating transit and TNCs in trip planning

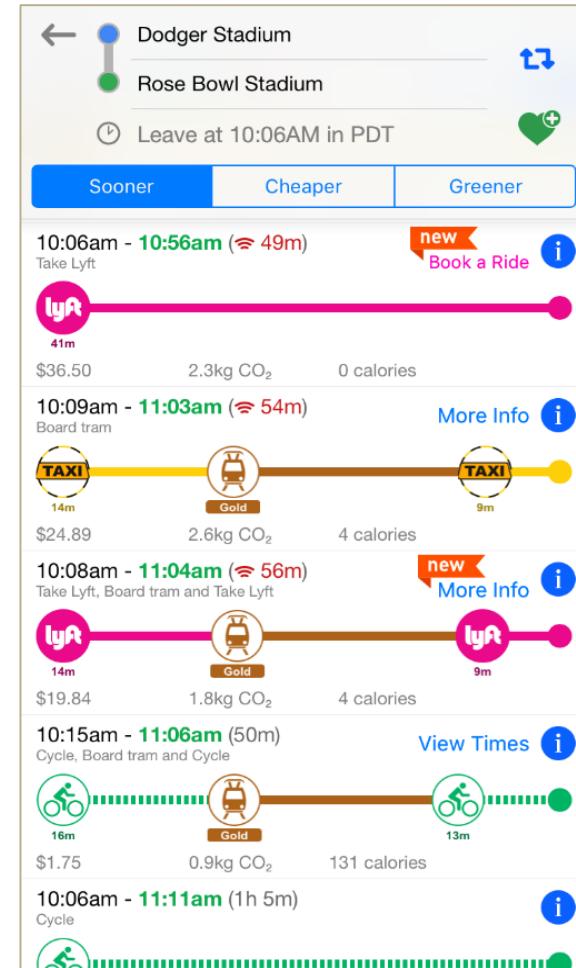
Portland, OR

Portland's transit agency is integrating Lyft into the "RideTap" system, giving riders real-time access to information about both public transit and Lyft transportation offerings on a single app.

Los Angeles, CA & Denver, CO

Los Angeles and Denver both partnered with Xerox to develop smartphone apps that include a wide-array of travel options, including TNC and public.

Inputs include traveler priorities, such as total carbon emissions, walk speed, and valuation of time



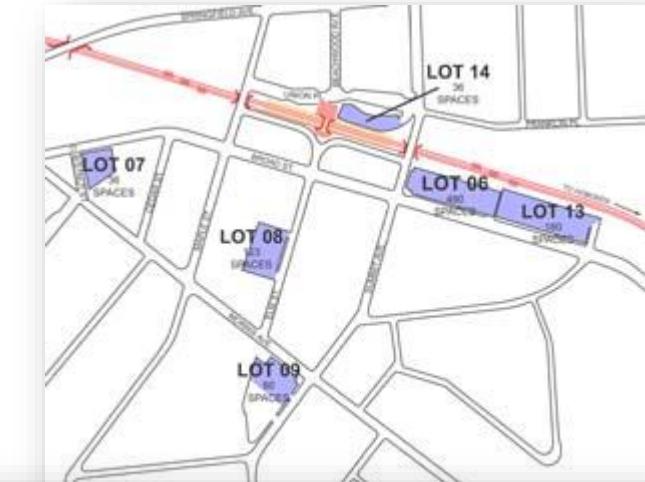
3. Efforts to mitigate parking shortages and/or forestall investments in parking lots

Summit, NJ

This NYC suburb provides \$2 weekday Lyft trips to/from its commuter-rail station.

Discounts is limited to residents who have already paid for a parking permit at the station.

This has allowed the community to avoid the cost of building a new lot.



4. Programs to promote mobility for travelers with impairments

Boston, MA

Gives all Boston-area residents eligible for alternatives to regular MBTA service (e.g., seniors/ disabled) a limited number of Lyft/Uber rides monthly.

Riders pay the first \$2 and any amount above \$42.

Pick-ups faster than existing para-transit service and prices lower.

Other examples of similar partnerships:

- Las Vegas, NV
- Royal Palm Beach, FL
- Dallas, TX
- Portland, OR

Service	THE RIDE	Pilot Program
Fare	\$3.15 or \$5.25 for premium trips	As low as \$2.00
Booking Timeframe	At least 1 day in advance	On demand - Instant request to dispatch
Day-of Wait Time	30-minute window	As low as 5 minutes in core service areas
Trip Reservations	By phone	Via smartphone app or phone call (Lyft only)



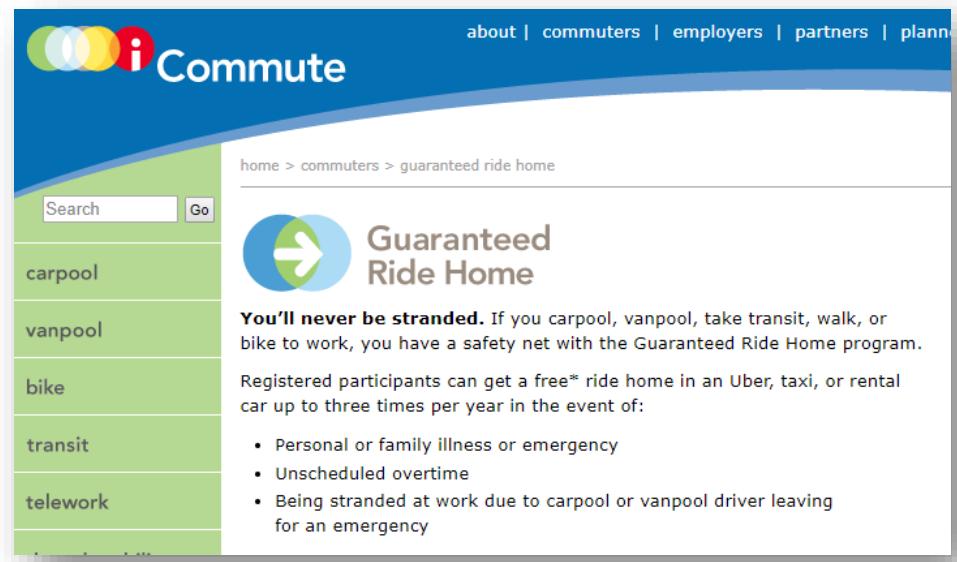
5. Specialty programs that indirectly promote transit use

Mobility Initiative

Partnership between regional transit agencies and Uber established the “Cincinnati Mobility Lab”

Gives city experience working with TNCs, and promote better transportation planning over the longer term.

Guaranteed Ride Home Programs



The screenshot shows the iCommute website with a blue header. The header features the iCommute logo, which consists of three overlapping circles in green, yellow, and red, followed by the word "Commute". To the right of the logo are links for "about", "commuters", "employers", "partners", and "plan". Below the header, the page title "Guaranteed Ride Home" is displayed, with a blue circular icon containing a white right-pointing arrow to its left. The page content explains the program: "You'll never be stranded. If you carpool, vanpool, take transit, walk, or bike to work, you have a safety net with the Guaranteed Ride Home program. Registered participants can get a free* ride home in an Uber, taxi, or rental car up to three times per year in the event of:" followed by a bulleted list of three emergency scenarios.

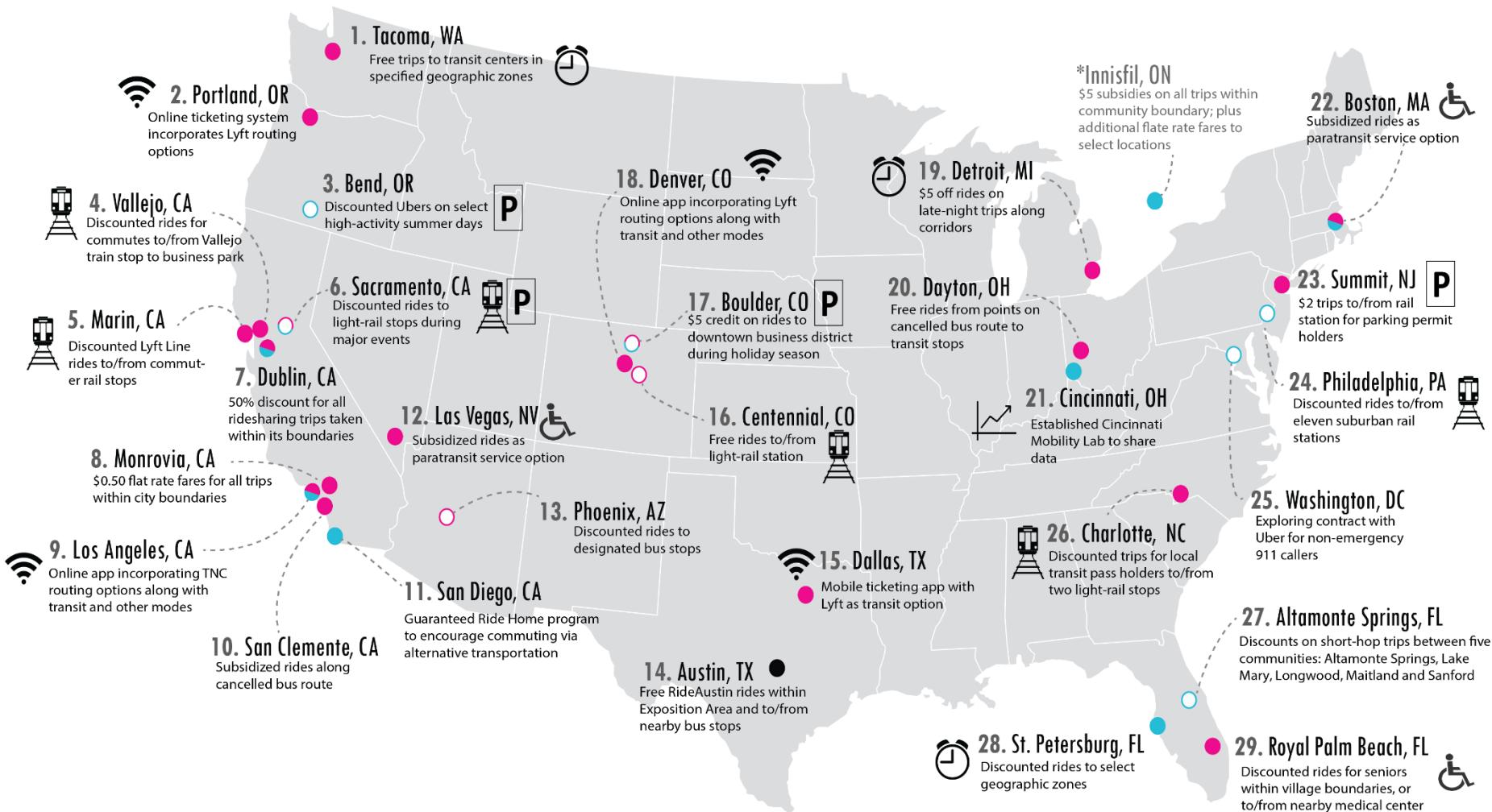
about | commuters | employers | partners | plan

home > commuters > guaranteed ride home

Guaranteed Ride Home

You'll never be stranded. If you carpool, vanpool, take transit, walk, or bike to work, you have a safety net with the Guaranteed Ride Home program. Registered participants can get a free* ride home in an Uber, taxi, or rental car up to three times per year in the event of:

- Personal or family illness or emergency
- Unscheduled overtime
- Being stranded at work due to carpool or vanpool driver leaving for an emergency



● Lyft partnership (○ if no longer active)

● Uber partnership (○ if no longer active)

● Lyft + Uber partnership (○ if no longer active)

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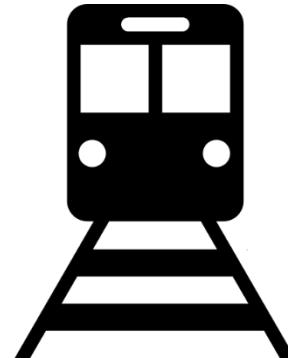
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5. **Specialty programs** that indirectly promote transit use.



What's Next?

1. More **large transit agencies** will likely roll out partnerships to test the waters;
2. More **formal evaluations** of programs will need to be carried out;
3. More cities will explore options for improving **paratransit service** through partnerships;
4. Greater **integration of trip planning and payment options** for transit/TNC connections.





Tuesday, September 13th

2:00-2:30pm CST

Call-In Session

for Additional Questions and Discussion

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BY JOSEPH P. SCHWIETERMAN[✉], MALLORY LIVINGSTON & STIJN VAN DER SLOT
AUGUST 1, 2018



2018

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Questions?



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Sally Brown
Manager of Alternative Transit Solutions



Brandon Policicchio
Chief Customer and Business Development Officer

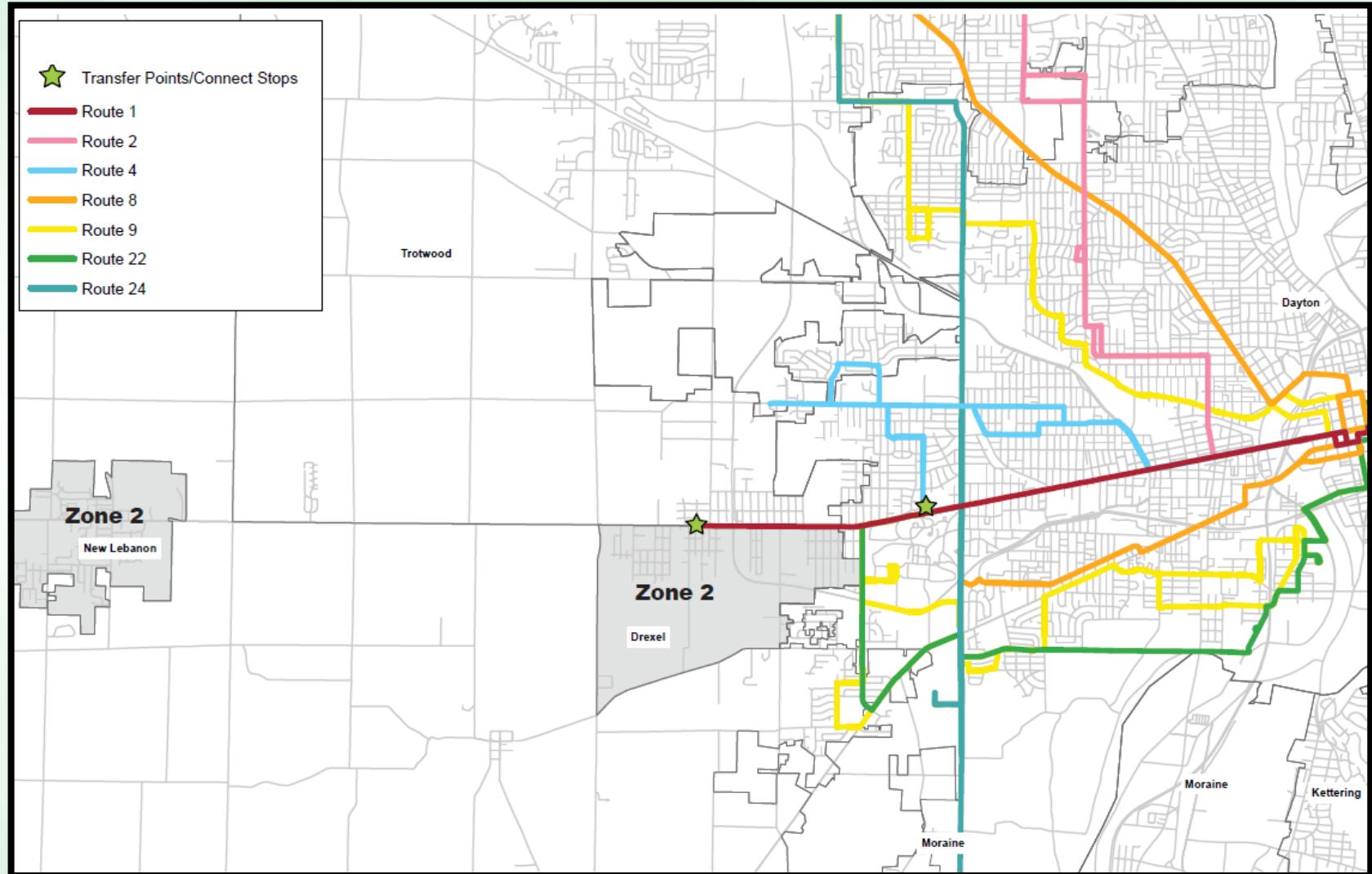
Greater Dayton RTA



rta
connect
on-demand



COMING SOON: Service Expansion & Fare \$hare





Program Goals

- Enhance the customer experience for all
- Expand accessibility to unserved, underserved areas
- Provide proactive education and marketing efforts
- Reduce or maintain current operating costs
- Promote multi-modal connectivity
- Proactive design for transit network redesign

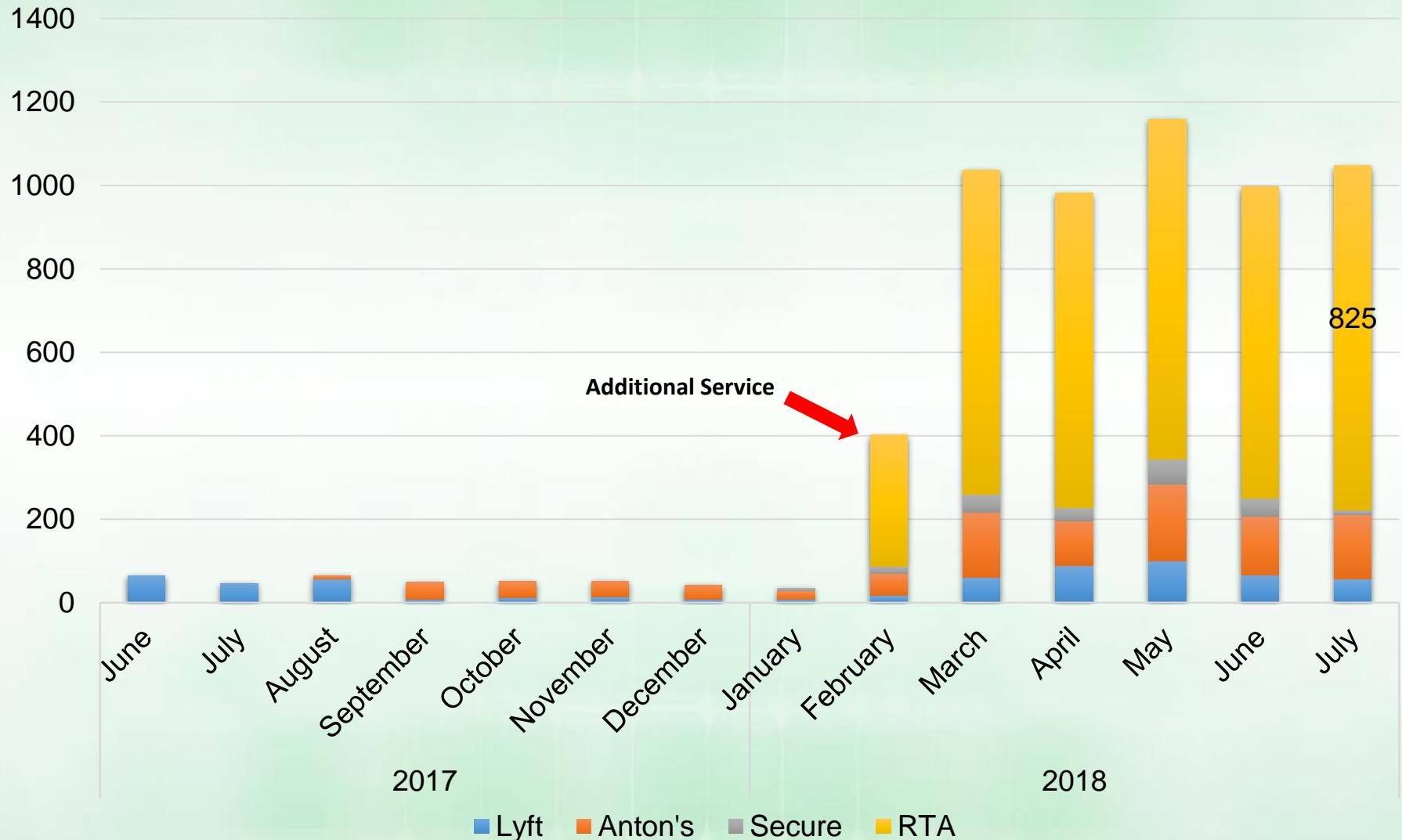


Mobility Providers

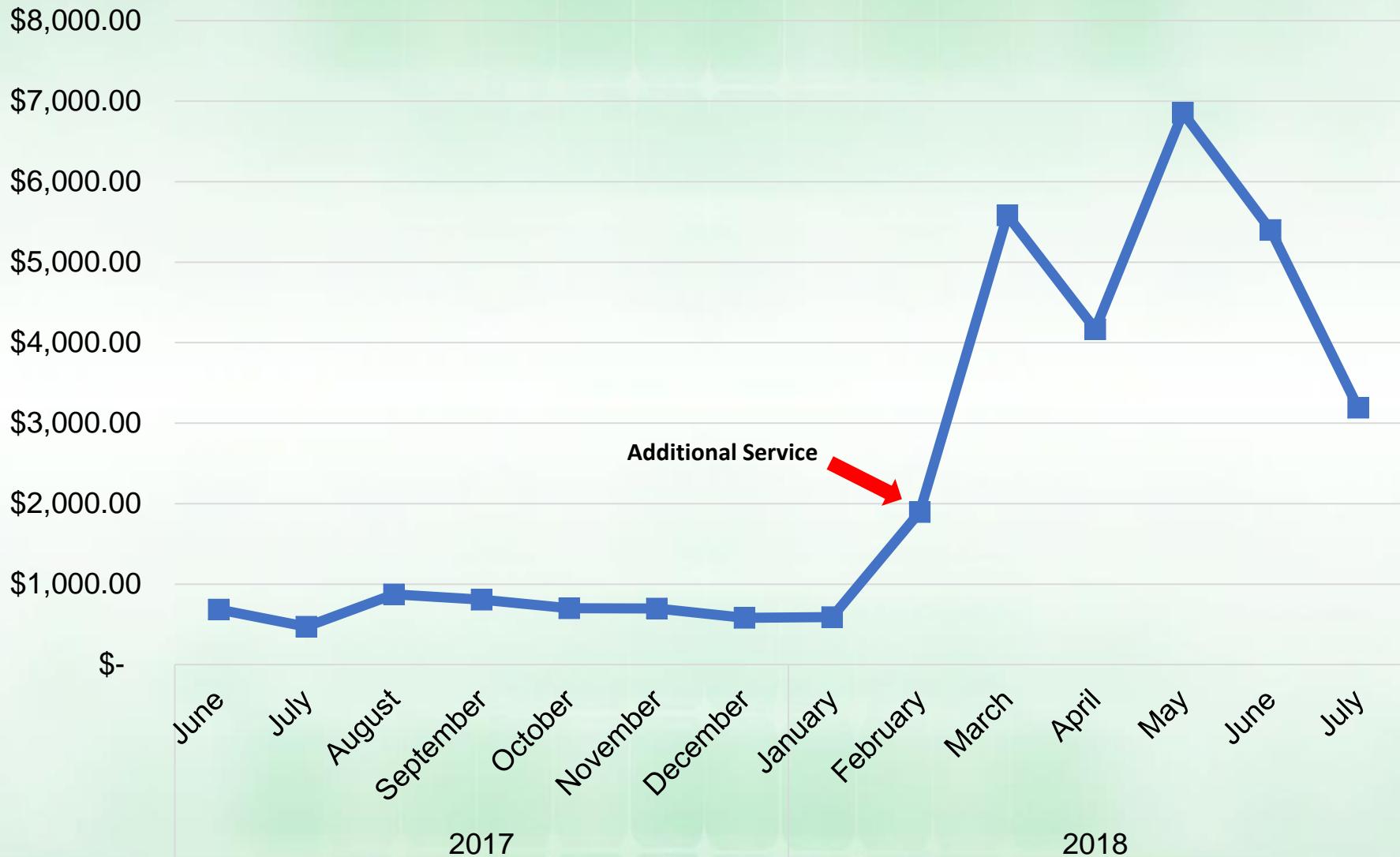
Accessible	Payment Types Accepted	Operating Cost	Seating Max Capacity	Age Limitations	Availability
Yes	Cash	Set	8	No	24/7
No	Cash & Credit	Variable	7	No	24/7
Yes	Cash	Set	15	No	Limited
No	Credit	Variable	7	Yes (18+)	24/7



Total Trips



Total Operating Cost



Average Cost Per Trip





Recommendations

- Understand the why and develop goals to support it
- Identify ways to maximize/incorporate existing resources
- Do your homework with peers, ask FTA for guidance
- Don't get caught up in the “missing data”, contract details
- Educate in advance with stakeholders, employees, customers
- Evaluate funding operation with local dollars
- Track ridership locally, if not able to report nationally
- Allow flexibility to tweak program



Outcomes

- Service expanded to unserved, underserved areas
- 99% multi-modal connectivity provided
- Maximized existing resources to further reduce operating costs
- 100% accessible, FTA and Title VI compliant service
- Projected 85% reduction in operating costs for 2018
- 5,500 trips provided, traveling 25,000 miles to date



Penny Grellier
Business Partnership Administrator

Pierce Transit



Limited Access Connections

Pierce Transit

Penny Grellier, Business Partnership Administrator

Limited Access Connections: An Update

- **Motivation:** to overcome Pierce Transit's geographic and span/frequency limitations in our service area
- **Goal:** to provide first and last mile connections to transit hubs and bus stops in areas/times of limited service
- **Partners:** Lyft, Pierce College Puyallup and Sound Transit
- **Challenges:** data sharing with TNC, wheelchair-accessible vehicle provision
- **Current status:** launched May 15, data reports through July 31 from Lyft

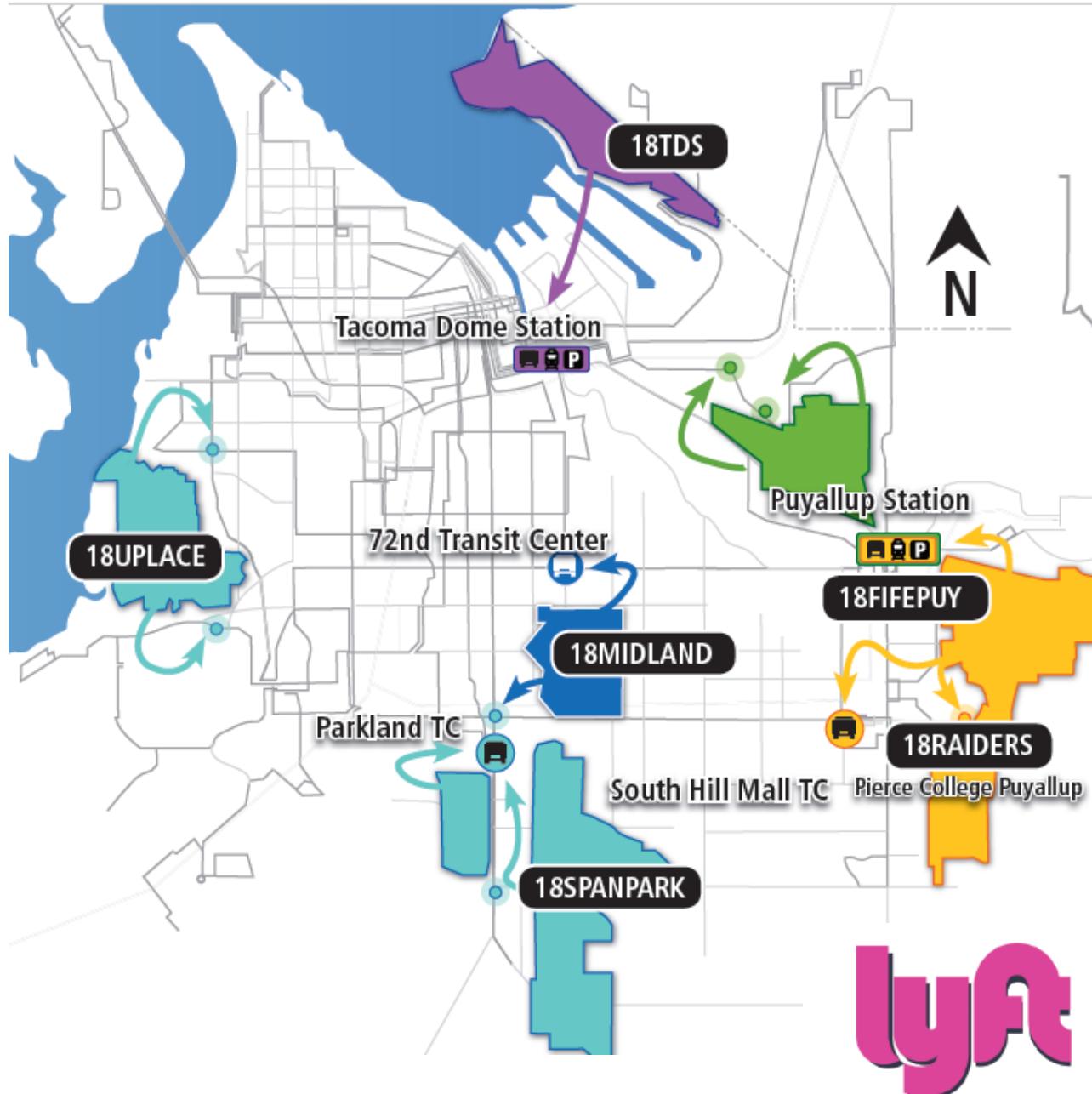
Zone descriptions

Commuter connections to/from Sounder station (Puyallup), bus stops (Fife)

Late-night rides home for Pierce College Puyallup students

Midday and weekend rides to Tacoma Dome Station (NE Tacoma)

Connections to trunk routes for Parkland, Spanaway and UP residents



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Chris Kopp
Transportation Planning

HNTB

HNTB

Implications on Transit System Planning

Chris Kopp, AICP CTP

Transportation Planning Practice Leader

HNTB Corporation

Ridership by Mode Group

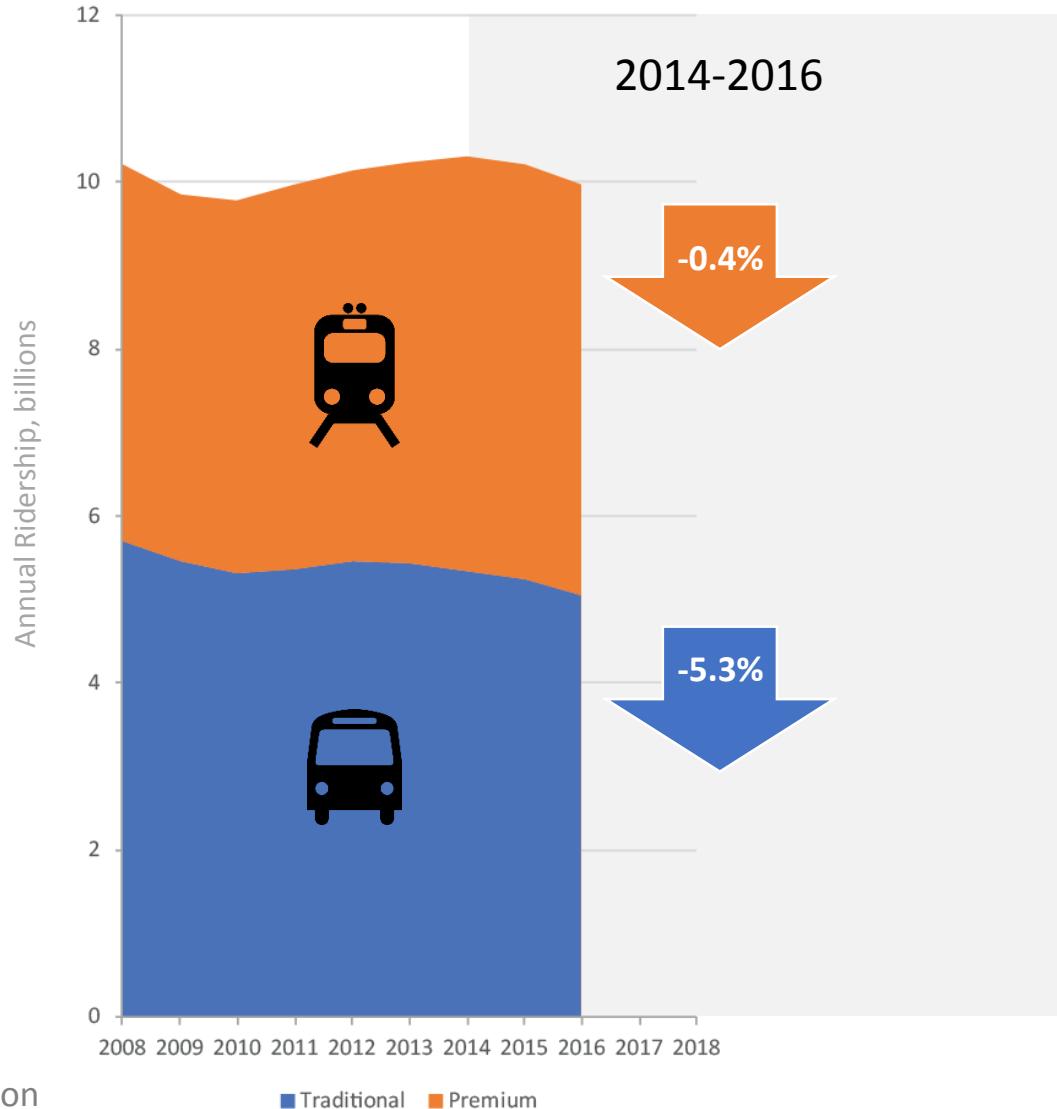
2008-2016

Premium Modes include

- Commuter Rail
- Heavy Rail
- Light Rail

Traditional Modes include

- Bus
- Trolleybus



Service Level Adjusted Boardings

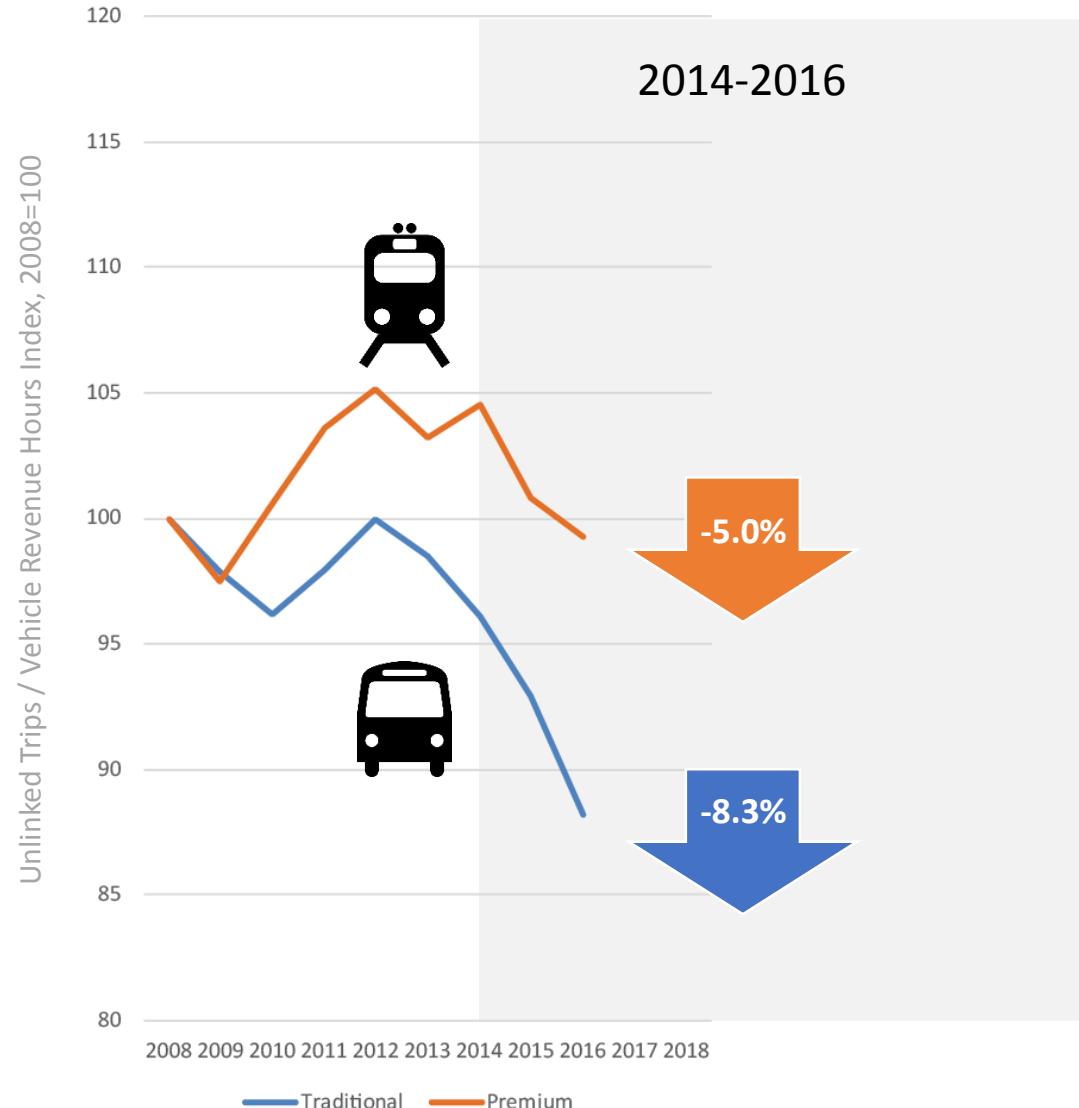
2008-2016

Premium Modes include

- Commuter Rail
- Hybrid Rail
- Heavy Rail
- Light Rail
- Streetcar
- Rapid Bus

Traditional Modes include

- Motor Bus
- Trolleybus



Ridership by Mode Group, Chicago

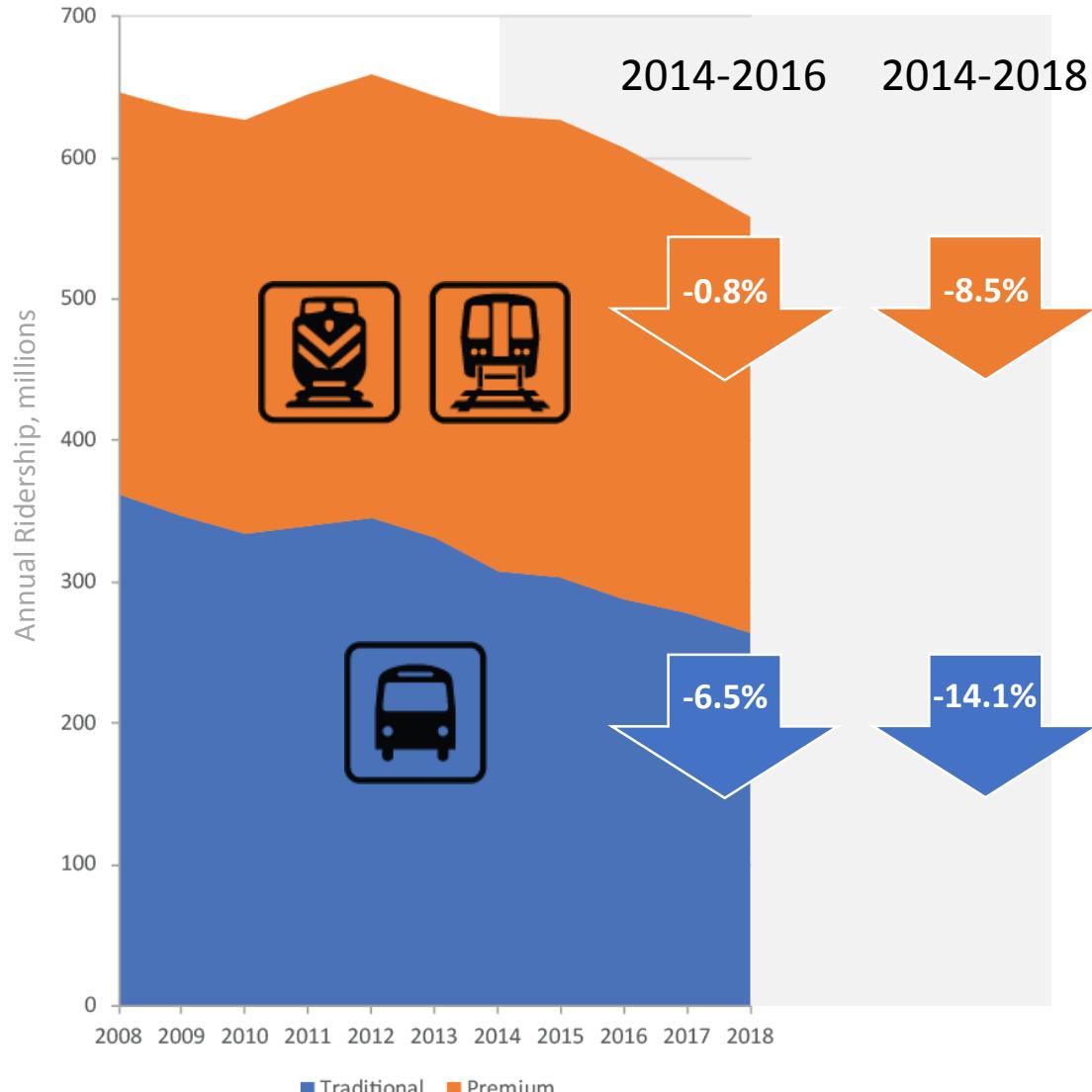
2008-2018

Premium Modes include

- Metra Commuter Rail
- CTA Heavy Rail

Traditional Modes include

- CTA Bus
- Pace Bus



Waymo Early Rider Program

Phoenix, AZ



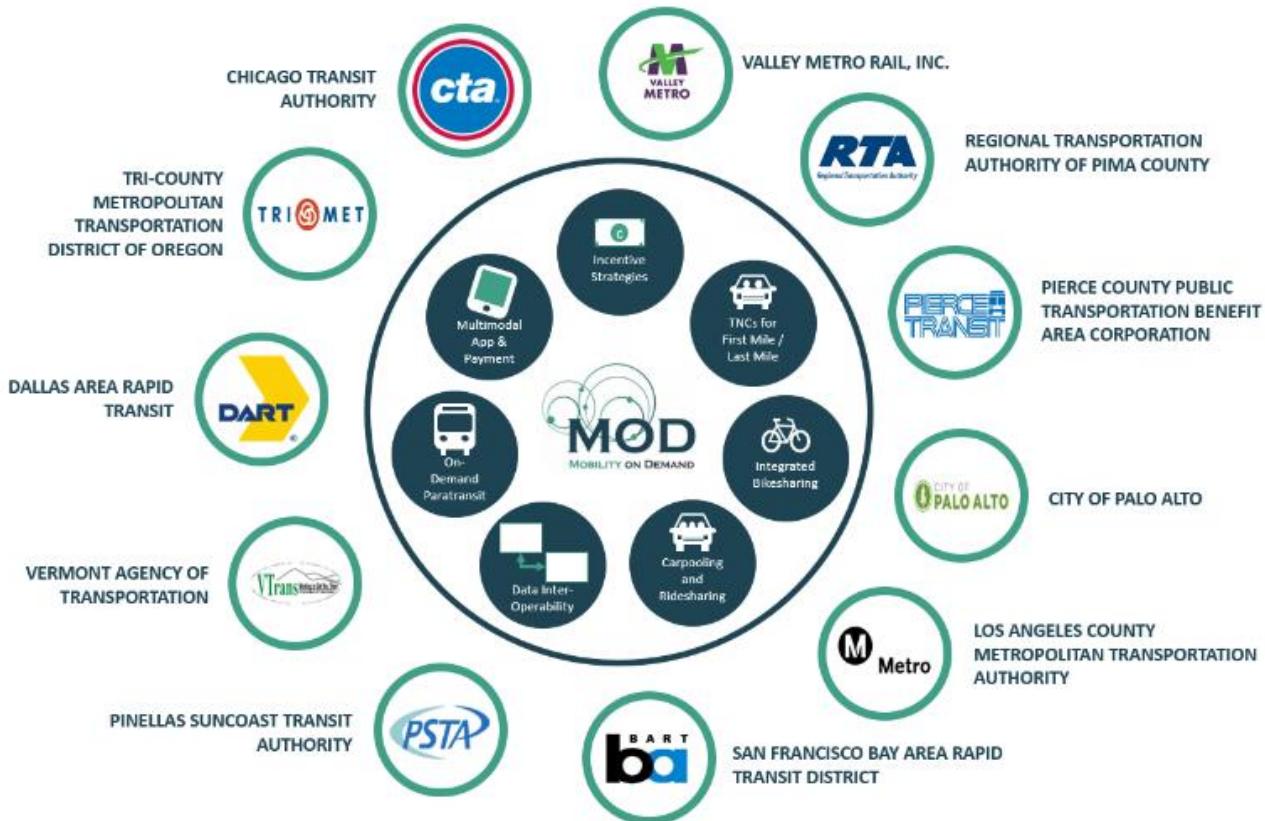


Colin Murphy
Director of Research & Consulting



Shared Use Mobility Center

FTA MOD Sandbox Program: SUMC's Innovation & Knowledge Accelerator



11 pilots, 12 agencies

- First/Last Mile
- Multi-Modal App & Payment Integration
- Carpooling & Ridesharing
- Demand Response and Paratransit
- Incentive Strategies
- Expanded Services

Growing Numbers of Shared-Mobility Companies

~400

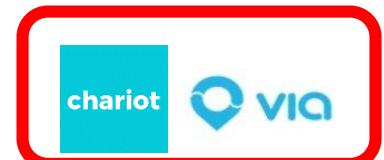
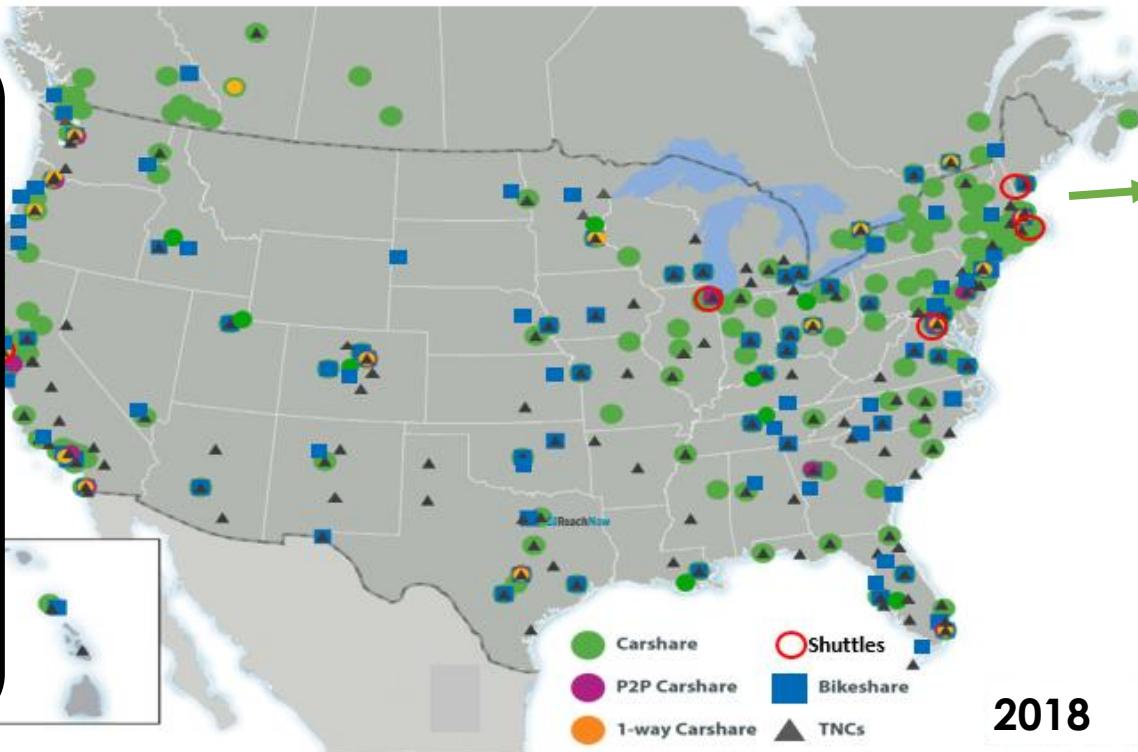
cities with carsharing

~300

cities with bikesharing

~600

cities with TNCs



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